

# The “Balkan shell game” unsettles ski jump operators worldwide

Indication: With this **research** we only want to point out that not every provider of ski jumping inrun tracks on the market does what it promises. It should serve to protect the ski jumping family and encourage ski jump operators to examine offers closely! Not least to prevent a bad awakening, as it was the case in Eisenerz or Rasnov. Because in the end it is about the sport that suffers from it.

## Review of Eisenerz 2015

Complaining words have long been heard from the small Austrian community of Eisenerz. In autumn 2015 a new ski jumping hill centre was built there. At that time **Mana Original d.o.o.** was awarded the contract for the inrun track. A run-up track normally lasts 20 to 25 years, but the **first problems and shortcomings** arose in Eisenerz shortly after the start of operations.

And these are serious. The installed and supplied sliding knobs were so open-pored and sharp-edged on the surface that the ski base was milled off by the jump ski and thus severely damaged. This led to a very high consumption on the jump ski and thus to an unforeseen material battle on this newly built ski jumping facility. Even time-consuming reworking by the operator with unsuitable special tools did little to improve the situation of the sliding knobs. On the contrary, the situation was made worse, the result is different knob heights.

Serious shortcomings in the winch technology up to the rope breakage and ice processing machines, which do not comply with the European mechanical engineering guideline and ice knives without safety which become projectiles and can injure people. Outdated technology is used in the cooling system (water chiller), refrigerant which is no longer permitted.



Ski jumping facility in Eisenerz



Ice cutter with milling head without safety system with penetrating power



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Outdated water chiller technology



Winch technology – not permitted rope technique

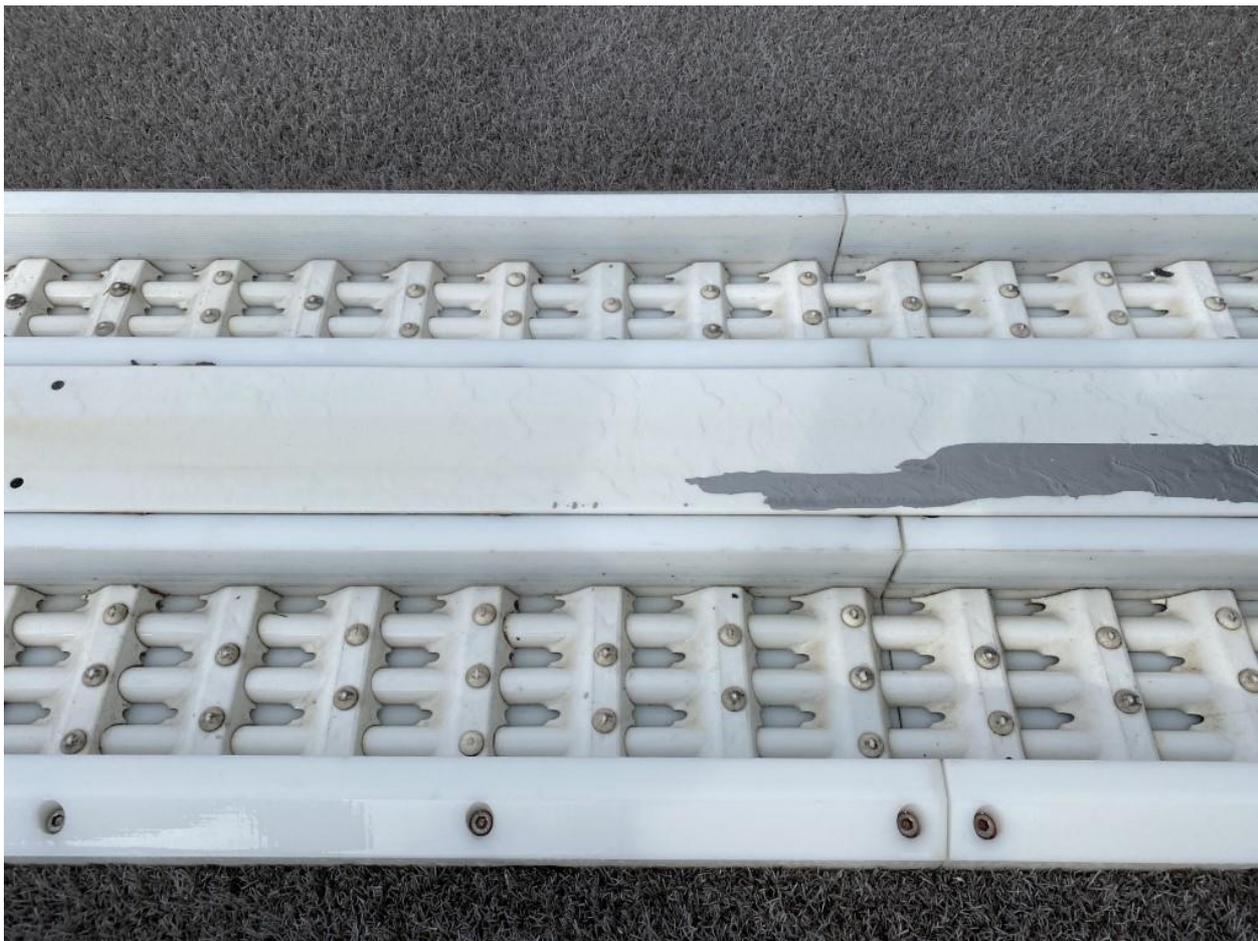


Steel rope – severely damaged



Factory test

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Track with knob system, severely damaged

—> *Warranty and guarantee claims run in the sand, since the company **Mana Original d.o.o.**, which was awarded the contract, no longer exists in this form!*

### **The Balkan shell game begins**

On May 17, 2018, **Mana Original d.o.o.** was sold, according to the Slovenian Commercial Register, to the Bulgarian citizen (Ivan Ivanow), based in Kranj (Slovenia), with the name **DAB svetovanje d.o.o.**. The first shares already changed hands in January 2018. A warranty guarantee from Mana Original d.o.o., which covers potential construction defects, is also sought in vain. While recourse claims, such as those brought to the Mana Original d.o.o. company by the **ski jumping facilities in Rasnov** (Romania), are no longer enforceable at this point, the business areas of Mana Original were taken over by the **TopSpeed d.o.o.** company. Mana Original d.o.o., on the other hand, seems to have disappeared since the sale to DAB svetovanje, at least from the ski jumping facility construction stage.

### **Mana Original d.o.o. becomes Topspeed d.o.o.**

If you take a closer look at the "successor" of Mana Original d.o.o., the company **Topspeed d.o.o.**, it was not founded on November 19, 2018. Topspeed was converted from **Lovor sports services**, which was already founded in 2014. Up to this point, Lovor sports services had never appeared as a ski jumping facility builder. What makes the whole story really confusing: Under the

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current website of TopSpeed d.o.o., the company **Mana Original d.o.o.** is still listed in the legal notice, but as already mentioned, it was sold in May 2018 to DAB svetovanje d.o.o. in Slovenia to a Bulgarian citizen!

### Was it a planned calculation?

In order to understand what a **possible intention** behind these ominous company constructions can be, one needs some background information:

—> The newly founded company **TopSpeed d.o.o.** is neither a legal successor nor affiliated with **Mana Original d.o.o.**

The suspicion is therefore obvious that with this ominous company structure and the establishment of the company TopSpeed d.o.o., one would like to avoid **outstanding recourse claims**.

In this **Balkan shell game**, the jump operators are definitely left behind, who are often confronted with the poor quality of the inrun track supplied and, moreover, lose all warranty and guarantee claims to the company structure around **Mana Original d.o.o.**!

**Sources:** Slovenian Commercial Register

Link: [https://www.ajpes.si/register/eprs\\_handelsregister\\_sloweniens](https://www.ajpes.si/register/eprs_handelsregister_sloweniens)